



# **CLIENT OVERVIEW**

# **Territory/Region Audited:**

Main: Emilia-Romagna, Italy

Subsidiaries: Puglia, Trentino-Alto Adige, Veneto (Italy)

Client Size: Annual Turnover: 200 million euros

**Client Description:** The client is a network of cooperative wineries operating in various regions across Italy. These cooperatives grow and produce wine, with member-growers supplying grapes. The cooperatives handle the vinification process, specializing in different areas to leverage economic and commercial synergies. This structure allows them to optimize production and commercialization costs, thereby enhancing their competitiveness in the global marketplace.



#### Services Provided by Uniaudit, a member firm of the Moore Global network:

Uniaudit offered a comprehensive range of services to the client, including:

#### **First Sustainability Report:**

Developed for the entire supply chain, including member cooperatives and subsidiaries.

### **Specialized Merger Advisory:**

Expert guidance on merging operations and entities within the network.

#### **Limited Audits:**

Conducted focused audits to address specific concerns and areas of interest.

#### **Financial Due Diligence:**

Ensured thorough evaluation of financial records and operations.

#### **Consultancy on Consolidated Financial Statements:**

Provided advice and support for preparing consolidated financial reports.

#### **ESG & Sustainability Advisory:**

Offered guidance on environmental, social, and governance practices.

#### **GRI-Compliant Advisory:**

Assisted in adhering to Global Reporting Initiative standards.

#### **Risk Management:**

Identified and mitigated potential risks within the operations.

#### **IT Infrastructure for Vineyards:**

Enhanced technology systems to improve vineyard management.

#### **Training on Consolidated Financial Statements:**

Educated staff on preparing and understanding consolidated financial statements.



## **Impact of Services**

Uniaudit's services were crucial in addressing the client's need to expand into new global markets. The network of cooperative wineries exports wines to 69 countries, with key markets including Japan, Russia, Sweden, the United States, Great Britain, and Vietnam.

### **Key Benefits**

- ✓ Rigorous Due Diligence: Enabled the client to navigate diverse regulatory landscapes effectively.
- Legislative Compliance: Ensured compliance with varying international regulations, crucial for successful market entry.
- ✓ **Sustained Growth:** Facilitated seamless regulatory adherence, supporting the client's sustained growth and operational excellence.
- ✓ **Enhanced Competitiveness:** Optimized production and commercialization costs, allowing the client to compete effectively in the global marketplace.

By addressing these critical needs, Uniaudit helped the client achieve its strategic goals and maintain a strong presence in international markets.