



MOORE

*Transfer Pricing
Services for a
Winemaker in
Western Australia*



CASE STUDY



CLIENT OVERVIEW

Territory/Region:

Western Australia

Client Size: Small Business Annual Turnover: > \$2m

Client Description: The client owns vineyards in two regions and produces grapes for winemaking, predominantly winemaking for the export market however a small portion is sold in the domestic market.



Services Provided by the Moore Australia network, a member of the Moore Global network:

Moore Australia offered transfer pricing analysis services to review sales transactions made to their Chinese related party:

Transfer Pricing analysis:

Given a time of political uncertainty and the imposition of significant tariffs on Australian produced wine sold to China, the company needed to demonstrate that a downturn in sales was not providing a transfer pricing benefit and terms of trade remained consistent with the arm's length principal.

The trade issues between Australia and China recently demonstrated that the microeconomic and political environment can impact a client's ability to maintain regular transfer pricing documentation and that significant events occurring in business trading can at times need additional consideration and support.